



ESTIMATED SELLER PROCEEDS
(C.A.R. Form ESP, Revised 4/06)

SELLER: JOE SELLER, JANE SELLER DATE:

PROPERTY ADDRESS: 1234 MAIN ST, ANYTOWN, CA, 90000,

This estimate is based on costs associated with type of financing.

PROJECTED CLOSING DATE: PROPOSED SALE PRICE: \$

Current Annual Property Taxes: \$ Rate: % Monthly Homeowners Dues, if any: \$

CHARGES BY EXISTING LIEN HOLDERS

Interest to payoff date (first loan) # Days \$
Interest (secondary financing) # Days \$
Interest on lines of credit or other financing \$
Prepayment penalty \$
Demand and Reconveyance fees \$
Other lender fees (wire transfers, courier, etc.) \$

ENCUMBRANCES (EXISTING LIENS)

First Loan Rate: % \$
Secondary Financing Rate: % \$
Secured Lines of Credit \$
Bonds, Liens, etc. \$
Other \$
TOTAL ENCUMBRANCES \$

ESCROW AND TITLE CHARGES

Escrow Fee including any Exchange Fees \$
Title Insurance Policy \$
Drawing, Notary and Recording Fees \$

GROSS EQUITY \$
(Expected sale price less encumbrances)

OTHER EXPENSES & PRORATIONS

Brokerage -Listing Amount \$ or % \$
Fee -Selling Amount \$ or % \$
Transfer Tax-County Rate per \$1,000 \$
-City Rate per \$1,000 \$
Property Taxes # Days \$
Homeowners Dues # Days \$
Buyer's Closing Costs \$
Natural Hazard Disclosure and/or other Reports \$
Wood Destroying Pest and/or other Inspection Fees \$
Corrective Work and/or other Repairs \$
Home Warranty Program \$
Rents and Security Deposits \$
VA/FHA Discount Points and Fees \$
HOA Transfer and/or Move-Out Fees \$
Other \$

ESTIMATED CREDITS

Prorated Property Taxes # Days \$
Prorated Homeowners Dues # Days \$
Other \$
Other \$

TOTAL ESTIMATED CREDITS \$

PROCEEDS RECAP

Expected Sale Price \$
LESS Total Encumbrances -
LESS Total Estimated Expenses -
PLUS Total Estimated Credits +

ESTIMATED TOTAL SELLER PROCEEDS \$

TOTAL ESTIMATED EXPENSES \$ ESTIMATED SELLER CASH PROCEEDS \$

This estimate, based upon the above sale price, type of financing and projected closing date, has been prepared to assist Seller in estimating costs and proceeds. Amounts will vary depending upon differences between actual and estimated repairs that may occur in the transaction, unpaid loan balances, assessments, liens, impound accounts, charges by lenders, escrow companies, title insurers and other service providers and other items. Not all liens may yet have been identified. Neither Broker nor Agent guarantee these figures represent the actual, or only, amounts and charges. By signing below Seller acknowledges that Seller has read, understands and received a copy of this Estimated Seller Proceeds.

Seller JOE SELLER Date

Seller JANE SELLER Date

Real Estate Broker (Firm) DRE Lic. #

By (Agent) DRE Lic. # Date

Address City State Zip

Telephone Fax E-mail

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REAL ESTATE BUSINESS SERVICES, INC.
a subsidiary of the California Association of REALTORS®
525 South Virgil Avenue, Los Angeles, California 90020

Reviewed by Date

